

Clerestory XPM™

Ensuring the success of your most important projects



The Challenge

- More than 60% of corporate initiatives fail to meet their objectives
- Large projects are inherently complex and require difficult decisions
- Too many projects fail, even with project management rigor, executive sponsorship, and many other common success factors

Sound Familiar?

- How healthy is our initiative?
- What gives us confidence that we can deliver?
- How do we know we'll make our dates?
Our budget?
Our objectives?
- What should we worry about the most?
- What are the biggest threats?
- How can we accelerate results without increasing risk?
- Are we on schedule?
- According to who?
- Where are we?

Clerestory's Executive Project Management (XPM) Services

Traditional program and project management techniques are not enough. They often emphasize the details at the expense of missing the essence. Clerestory's XPM Services focus on the areas that have a profound impact on success, yet are commonly overlooked. Our unique tools and techniques are cost-effective and practical. We ensure executive visibility to the outcomes that matter most, while elevating the project management effectiveness of your staff.

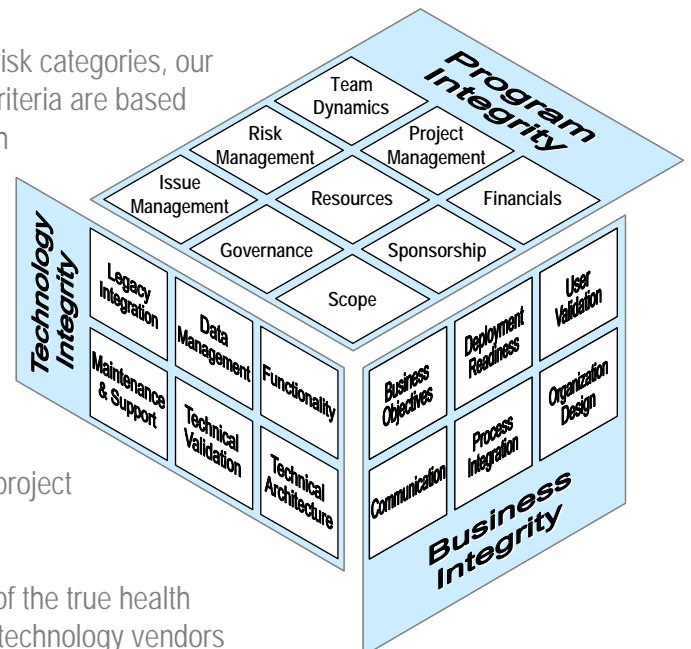
Independent Project Assessment & Governance

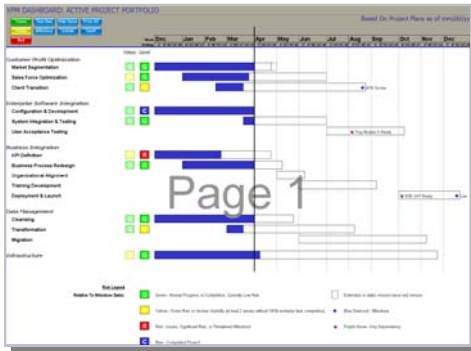
Clerestory experts objectively evaluate the health of your most important initiatives. Retaining Clerestory advisors could save your company millions of dollars in budget overruns and could save your job. Clerestory's proprietary risk model focuses on the multiple dimensions that are vital for success.

Organized into more than 20 risk categories, our comprehensive assessment criteria are based on years of extensive research and experience, while applying the most relevant portions of standard frameworks (ITIL®, CobiT®, COSO, PMBOK®).

Are you satisfied to accept, *without validation*, the advice of integrators who profit from project delays and rework?

Or, do you need a clear view of the true health of your initiative, unbiased by technology vendors or internal politics?





The Clerestory XPM Dashboard™ Patent Pending

Taking a regular pulse on where things stand, what's at risk, and how complex projects relate to one another are hallmarks of our approach. Clerestory's XPM Dashboard is an innovative, executive tracking tool that graphically shows key progress and risks across multiple projects, all in a format that's easy to understand. The XPM Dashboard enables our experts to rapidly synthesize thousands of project activities into one clear view. Clerestory's techniques and XPM Dashboard enhance and equalize the project management proficiency within your enterprise.

XPM Dashboard™ Patent Pending Features

- Executive progress at-a-glance
- Framework for minimizing surprises
- Discipline for elevating project management effectiveness
- Graphical view of key progress and risks across projects
- Intuitive format
- Well-structured project plans
- Milestone based approach
- Innovative project portfolio management
- Compatible with all PM software and levels of proficiency

Business Advocacy

Large projects are complicated and fraught with risk. Clerestory provides expert leadership and services throughout the project lifecycle to ensure the most important needs of your business are met. We work collaboratively with client teams and system integrators. By applying a business process view, Clerestory ensures that large projects are optimally focused to drive results.

- Measurable benefit and ROI mapping
- Key performance indicator (KPI) measurement and baselines
- Strategic business requirements
- Scope, requirements, and design reconciliation
- Strategic test criteria validation
- Business deployment planning
- Implementation readiness
- Business+Technology integration training

Focused Project & Program Management Leadership

Clerestory professionals average more than 18 years of experience. We have led significant projects in many industries. Whether we provide project management training, interim project leadership, program management, or executive advisory services to improve the effectiveness of your project teams, Clerestory engagements are flexible to meet your needs.

About Clerestory

Different results require a different choice. Clerestory Consulting LLC helps companies drive results. Clerestory experts are skilled at focusing and guiding execution. Our business model is designed for the client who is committed to change, who prefers direct and specific advice, and for whom results are imperative.

We lead projects, provide critical resources to support projects, or independently assess the health of in-flight initiatives while raising client teams to a new level of effectiveness. Our solutions prescribe exactly the right combination of process change, organization design, and technology.

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